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### MANAGEMENT REPORT OF FUND PERFORMANCE

This annual management report of fund performance for Hamilton U.S. Mid/Small-Cap Financials ETF ("HUM" or the "ETF") contains financial highlights and is included with the audited annual financial statements for the investment fund. You may request a copy of the investment fund's audited annual financial statements, annual management report of fund performance, current proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosures, at no cost, by calling (416) 941-9888, by writing to Hamilton Capital Partners Inc. ("Hamilton ETFs" or the "Manager"), at 55 York Street, Suite 1202, Toronto, Ontario, M5J 1R7, by visiting our website at www.hamiltonetfs.com or through SEDAR at www.sedar.com.

This document may contain forward-looking statements relating to anticipated future events, results, circumstances, performance, or expectations that are not historical facts but instead represent our beliefs regarding future events. By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions and other forward-looking statements will not prove to be accurate. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed or implied in the forward-looking statements.

Actual results may differ materially from management expectations as projected in such forward-looking statements for a variety of reasons, including but not limited to market and general economic conditions, interest rates, regulatory and statutory developments, the effects of competition in the geographic and business areas in which the ETF may invest and the risks detailed from time to time in the ETF's prospectus. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors. We caution that the foregoing list of factors is not exhaustive, and that when relying on forward-looking statements to make decisions with respect to investing in the ETF, investors and others should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Due to the potential impact of these factors, the Manager does not undertake, and specifically disclaims, any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.

# **Management Discussion of Fund Performance**

# **Investment Objective and Strategy**

The investment objective of HUM is to seek long-term returns from an actively managed equity portfolio of, primarily, United States-based mid and small-cap financial services companies. The ETF is offered for sale on a continuous basis by its prospectus in class E units ("Class E") which trade on the Toronto Stock Exchange ("TSX") in Canadian dollars ("Cdn\$ units") and in U.S. dollars ("US\$ units") under the symbols HUM and HUM.U, respectively.

HUM seeks to achieve its investment objective through the selection of equity investments in U.S. financial services companies that, in the view of Hamilton ETFs, as the ETF's portfolio adviser (the "Portfolio Adviser"), represent an attractive investment opportunity, relative to other such companies. In determining which companies to include in the ETF's portfolio, the Portfolio Adviser applies specialized analysis and expertise, reviewing a company's individual attributes such as its valuation and growth prospects, as well as the macro environment, including, but not limited to, gross domestic product (GDP) growth, inflation and interest rate trends, fiscal and monetary policies, and regulatory and sector trends.

The ETF's portfolio is anticipated to be comprised primarily of mid-cap (i.e., having a market capitalization of between US\$2 billion and US\$20 billion), and to a lesser extent, small-cap (i.e., having a market capitalization of between US\$300 million and US\$2 billion) companies based in the United States. However, the ETF's investments may be selected from



any subsector, country, or capitalization level of the global financial services sector. Specifically, the portfolio may include, but is not limited to, commercial and investment banks, insurance companies, brokerages, asset managers, exchanges, financial technology companies, real estate investment trusts and other investment companies.

At any time, it is anticipated that the ETF's portfolio will be made up of between approximately 40 and 70 issuers. Such investments will be by sub-sector. The Portfolio Adviser may, at its discretion, hedge some or all of the ETF's non-Canadian dollar currency exposure.

## Risk

Investments in the units of the ETF can be speculative, involve a degree of risk and are suitable only for persons who are able to assume the risk of losing their entire investment. The Manager, as a summary for existing investors, is providing the list below of the risks to which an investment in the ETF may be subject. **Prospective investors should read the ETF's prospectus and consider the full description of the risks contained therein before purchasing units.** 

The risks to which an investment in the ETF is subject are listed below and have not changed from the list of risks found in the ETF's prospectus. A full description of each risk listed below may also be found in the prospectus. The prospectus is available at www.hamiltonetfs.com or from www.sedar.com, or by contacting Hamilton Capital Partners Inc. directly via the contact information on the back page of this document.

- No assurances on achieving investment objective
- Market risk
- Specific issuer risk
- · Equity risk
- Short selling risk
- Legal and regulatory risk
- Cyber security risk
- Foreign stock exchange risk
- Foreign markets risk
- Currency price fluctuations
- Currency exposure risk
- Derivatives risk
- Use of options risk
- Corresponding net asset value risk
- Distributions risk
- Designated broker/dealer risk
- Reliance on key personnel
- Potential conflicts of interest
- Counterparty risk
- Cease trading of securities risk
- No ownership Interest

- Exchange risk
- Early closing risk
- Redemption price
- Concentration risk
- Reliance on historical data risk
- Liquidity risk
- Tax risk
- Securities lending, repurchase and reverse repurchase transaction risk
- Fund of funds investment risk
- Exchange-traded funds risk
- Absence of an active market
- No guaranteed return
- Volatile market risk
- State/region risk
- Changes in the regulatory and competitive environment in global financial services sector
- Performance of banks and financial institutions
- Trading volume of underlying investments
- Small capitalization risk
- Real estate income trust investment risk



# **Results of Operations**

For the year ended December 31, 2021, the Canadian dollar ("Cdn\$ units") Class E units of the ETF returned 41.19%, when including distributions paid to unitholders. The U.S. dollar ("US\$ units") Class E units of the ETF returned 42.07%, including distributions paid to unitholders. Class E US\$ units are not a separate class of units of the ETF, but rather, represent the U.S. dollar value of the Class E Cdn\$ units at the current day's Canada/U.S. exchange rate.

By comparison, the Russell 2000 Index Financials (the "Index"), which is comprised of over 500 companies in the small-cap, market-cap weighted Russell 2000 Index that are classified as members of the financial sector, returned 25.40% during the period in Canadian dollar terms on a total return basis (and 26.78% in U.S. dollars).

The S&P 500° Total Return Index, a broad market equity index of 500 large-cap U.S. companies, returned 27.51% during the period in Canadian dollar terms on a total return basis (and 28.71% in U.S. dollars).

#### U.S. Market/Financial Services Sector Review

Despite bouts of volatility, global markets moved higher over the course of 2021 driven by rising vaccination rates that catalyzed the reopening of major economies and drove expectations of robust global GDP growth. The sheer pace and breadth of the global economic recovery reduced the need for continued, elevated, pandemic-driven, fiscal and monetary policy support. As a result, late in the year, the Federal Reserve ("Fed") announced that it would begin to reduce/taper its asset purchase program (known as 'quantitative easing').

The policy action, combined with rapidly rising inflation readings (the Nov Consumer Price Index came in at 6.8% – the highest reading since the early 1980's – while the Fed's preferred inflation measure, the PCE Deflator, was 5.7%), saw the market rapidly bring forward its expectations for when the Fed might raise rates. Market expectations for rate hike(s) in 2022 rose steadily throughout the year. The resultant rise in interest rates benefitted financial and bank stocks, with small-cap and mid-cap banks both outperforming broad-market indices materially over the course of the year.

## Portfolio Review

The ETF is primarily comprised of U.S.-based small and mid-cap financial services companies (i.e., those having a market capitalization of between US\$0.3 billion-US\$20 billion). With an emphasis on selecting companies that represent attractive investment opportunities, the ETF's portfolio favours financials with superior earnings growth profiles (often operating in higher growth U.S. states/regions), favourable regulatory trends and/or involvement in mergers and acquisitions ("M&A"). At the end of the period, the ETF's portfolio was 100% represented by U.S. financial services companies and more than 80% by small and mid-cap companies.

In 2021, the ETF benefited from its diversified holdings within the U.S. financial services sector. The ETF's mix within the sub-sectors was relatively consistent throughout the period, with approximately 50-60% of net asset value ("NAV") invested in deposit-taking institutions (i.e., banks), 10-15% in insurance, and 30-40% in other financials (including asset and wealth management, exchanges, broker-dealers, business development companies and/or real estate investment trusts, "REITs"). The Manager considers REITs a sub-sector of the financials with expectations of utilizing them in the ETF's portfolio construction from time to time to help mitigate volatility (owing to the REIT sector being less correlated to other financial services stocks).

2021 saw generally higher interest rates, helping to drive meaningful outperformance for the ETF's rate-sensitive holdings – especially its small and mid-cap bank stocks. The ETF's bank stocks – its largest subsector exposure – also benefited from particularly strong earnings, aided by the reversal of provisions for credit losses supported by the economic



recovery and loan growth "green shoots" late in the year. Mid cap banks Signature Bank and Western Alliance Bancorp were the largest positive contributors to the ETF's performance.

The rally was not exclusive to banks, however. The ETF's asset managers, exchanges, boutique advisors, and other capital markets positions also rallied, as expectations of the economic rebound and rising inflation put upward pressure on these value subsectors. As a result, with one exception, all of the ETF's portfolio holdings were positive contributors to the ETF's return, led by Ares Management.

The Manager may, at its discretion, hedge some or all of the ETF's non-Canadian dollar currency exposure. The ETF's U.S. dollar exposure was unhedged for most of the year, as the Manager believes it helps reduce the volatility of the ETF's returns. Overall, the forwards were a negative contributor to the ETF's 2021 return.

#### Outlook

The Manager believes the outlook for U.S. financial stocks remains positive in 2022. Real GDP growth is expected to be strong at 4.0% in 2022 before moderating to 2.2% in 2023 (source: Federal Reserve). The robust economic backdrop bodes well for credit demand (early signs of which began to emerge in fall as noted above). In addition, higher interest rates are expected to increase net interest margins from banks' loans, and improved loan growth will allow banks to redeploy deposits into higher yielding loans. Thus, the set-up for financials in general and banks, in particular, remains constructive into 2022.

The Manager believes its strategy of selecting small and mid-cap financial stocks with strong growth outlooks, balanced sensitivity to interest rates, higher returns on capital, and attractive valuations provides the ETF with a favourable medium-term outlook.

For additional comments, please see the Insights section of the Manager's website: http://hamiltonetfs.com/insights-commentary/.

# Other Operating Items and Changes in Net Assets Attributable to Holders of Redeemable Units

For the year ended December 31, 2021, the ETF generated gross comprehensive income from investments and derivatives (which includes changes in the fair value of the ETF's portfolio) of \$16,160,932. This compares to \$8,398,720 for the period from when the ETF effectively began operations on June 26, 2020 to December 31, 2020. The ETF incurred management, operating and transaction expenses of \$698,432 (2020 – \$257,090) of which \$90,267 (2020 – \$36,076) was either paid or absorbed by the Manager on behalf of the ETF. The waiving and/or absorption of such fees and/or expenses by the Manager may be terminated at any time, or continued indefinitely, at the discretion of the Manager.

The ETF distributed \$1,259,625 to unitholders during the year (2020 – \$240,380).

# Presentation

The attached financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. Any mention of total net assets, net assets value or increase (decrease) in net assets in the financial statements and/or management report of fund performance is referring to net assets or increase (decrease) in net assets attributable to holders of redeemable units as reported under IFRS.



# **Recent Developments**

Other than indicated below, there are no recent industry, management or ETF related developments that are pertinent to the present and future of the ETF.

# **Impact of COVID-19**

The COVID-19 virus is an ongoing but fading risk to the global recovery and as such it continues to have an impact and is a risk in the markets in which the ETF operates. COVID variants are still causing economic uncertainty and may impact estimates and/or judgements the Manager makes for the purposes of preparing the ETF's financial statements related to matters that are inherently uncertain. However, the Manager maintains detailed policies and internal controls that are intended to ensure that these estimates and judgements are well controlled, and that they are consistently applied from period to period. It is the Manager's opinion that any estimates and/or judgements used in the preparation of these financial statements are appropriate as at December 31, 2021 and 2020 and for the year ended December 31, 2021 and for the period ended December 31, 2020.

## **Related Party Transactions**

Certain services have been provided to the ETF by related parties and those relationships are described below.

### Manager, Trustee and Portfolio Adviser

The manager, trustee and portfolio adviser of the ETF is Hamilton Capital Partners Inc., 55 York Street, Suite 1202, Toronto, Ontario, M5J 1R7, a corporation incorporated under the laws of the Province of Ontario. The Manager has retained Horizons ETFs Management (Canada) Inc. (the "Administrator"), 55 University Avenue, Suite 800, Toronto, Ontario, M5J 2H7 to provide assistance to the Manager in respect of certain aspects of the day-to-day administration of the ETF.

Any management fees paid to the Manager (described in detail on page 12) are related party transactions, as the Manager is considered to be a related party to the ETF. Fees paid to the Independent Review Committee are also considered to be related party transactions. Both the management fees and fees paid to the Independent Review Committee are disclosed in the statements of comprehensive income in the attached financial statements of the ETF. The management fees payable by the ETF as at December 31, 2021 and 2020, are disclosed in the statements of financial position.



# **Financial Highlights**

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance since it effectively began operations on June 26, 2020. This information is derived from the ETF's audited annual financial statements. Please see the first page for information on how you may obtain the annual or interim financial statements.

# The ETF's Net Assets per Unit

Year/Period (1)	2021	2020
Net assets, beginning of year/period	\$ 20.56	16.00
Increase from operations:		
Total revenue	0.54	0.25
Total expenses	(0.31)	(0.13)
Realized gains for the year/period	1.22	0.67
Unrealized gains for the year/period	6.54	3.86
Total increase from operations (2)	7.99	4.65
Distributions:		
From net investment income (excluding dividends)	(0.23)	(0.10)
From net realized capital gains	(0.13)	_
From return of capital	(0.26)	(0.04)
Total annual distributions (3)	(0.62)	(0.14)
Net assets, end of year/period (Cdn\$ units) (4)	\$ 28.35	20.56
Net assets, end of year/period (US\$ units) (1)(4)	\$ 22.41	16.15

<sup>1.</sup> This information is derived from the ETF's audited annual financial statements.

<sup>2.</sup> Net assets per unit and distributions are based on the actual number of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period.

<sup>3.</sup> Income, dividend and/or return of capital distributions, if any, are paid in cash, reinvested in additional units of the ETF, or both. Capital gains distributions, if any, may or may not be paid in cash. Non-cash capital gains distributions are reinvested in additional units of the ETF and subsequently consolidated. They are reported as taxable distributions and increase each unitholder's adjusted cost base for their units. Neither the number of units held by the unitholder, nor the net asset per unit of the ETF change as a result of any non-cash capital gains distributions. Distributions classified as return of capital, if any, decrease each unitholder's adjusted cost base for their units.

<sup>4.</sup> The Financial Highlights are not intended to act as a continuity of the opening and closing net assets per unit.



# Financial Highlights (continued)

# **Ratios and Supplemental Data**

Year/Period (1)		2021	2020
Total net asset value (000's)	\$	57,187	34,794
Number of units outstanding (000's)		2,017	1,692
Management expense ratio (2)		0.90%	0.90%
Management expense ratio before waivers and absorptions	s <sup>(3)</sup>	1.08%	1.13%
Trading expense ratio (4)		0.04%	0.09%
Portfolio turnover rate (5)		25.74%	37.40%
Net asset value per unit, end of year/period (Cdn\$ units)	\$	28.35	20.56
Closing market price (Cdn\$ units)	\$	28.36	20.57
Net asset value per unit, end of year/period (US\$ units)	\$	22.41	16.15
Closing market price (US\$ units)	\$	22.44	16.16

- 1. This information is provided as at December 31, 2021 and 2020.
- 2. Management expense ratio is based on total expenses, including sales tax, (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the year. Out of its management fees, and waivers and absorptions, as applicable, the Manager pays for such services to the ETF as portfolio manager compensation, service fees and marketing.
- 3. The Manager, at its discretion, may waive and/or absorb a portion of the fees and/or expenses otherwise payable by the ETF. The waiving and/or absorption of such fees and/or expenses by the Manager may be terminated at any time, or continued indefinitely, at its discretion.
- 4. The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the year/period.
- 5. The ETF's portfolio turnover rate indicates how actively its portfolio investments are traded. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the year/period. Generally, the higher the portfolio turnover rate in a year, the greater the trading costs payable by the ETF in the year, and the greater the chance of an investor receiving taxable capital gains in the year/period. There is not necessarily a relationship between a high turnover rate and the performance of the ETF.



# Financial Highlights (continued)

# **Management Fees**

The Manager provides, or oversees the provision of, administrative services required by the ETF including, but not limited to: negotiating contracts with certain third-party service providers, such as custodians, registrars, transfer agents, auditors and printers; authorizing the payment of operating expenses incurred on behalf of the ETF; arranging for the maintenance of accounting records for the ETF; preparing reports to unitholders and to the applicable securities regulatory authorities; calculating the amount and determining the frequency of distributions by the ETF; preparing financial statements, income tax returns and financial and accounting information as required by the ETF; ensuring that unitholders are provided with financial statements and other reports as are required from time to time by applicable law; ensuring that the ETF complies with all other regulatory requirements, including the continuous disclosure obligations of the ETF under applicable securities laws; administering purchases, redemptions and other transactions in units of the ETF; and dealing and communicating with unitholders of the ETF. The Manager provides office facilities and personnel to carry out these services, if not otherwise furnished by any other service provider to the ETF. The Manager also monitors the investment strategies of the ETF to ensure that the ETF complies with its investment objectives, investment strategies and investment restrictions and practices.

In consideration for the provision of these services, the Manager receives a monthly management fee at the annual rate of 0.75%, plus applicable sales taxes, of the net asset value of the ETF, calculated and accrued daily and payable monthly in arrears.

Any expenses of the ETF that are waived or absorbed by the Manager are paid out of the management fees received by the Manager.

The table below details, in percentage terms, the services received by the ETF from the Manager in consideration of the management fees paid during the year.

Marketing	Portfolio management fees, general administrative costs and profit	Waived/absorbed expenses of the ETF
1%	77%	22%



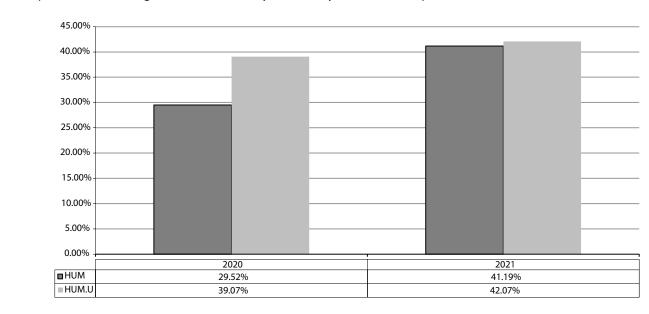
# **Past Performance**

Commissions, management fees, expenses and applicable sales taxes all may be associated with an investment in the ETF. Please read the prospectus before investing. The indicated rates of return are the historical total returns including changes in unit value and reinvestment of all distributions, and do not take into account sales, redemptions, distributions or optional charges or income taxes payable by any investor that would have reduced returns. An investment in the ETF is not guaranteed. Its value changes frequently and past performance may not be repeated. The ETF's performance numbers assume that all distributions, if any, are reinvested in additional units of the ETF. If you hold this ETF outside of a registered plan, income and capital gains distributions that are paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional units. The amount of the reinvested taxable distributions is added to the adjusted cost base of the units that you own. This would decrease your capital gain or increase your capital loss when you later redeem from the ETF, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

# **Year-by-Year Returns**

Rate of Return

The following chart presents the ETF's performance for the periods shown, and illustrates how the performance has changed from period to period. In percentage terms, the chart shows how much an investment made on the first day of the financial period would have grown or decreased by the last day of the financial period.



The ETF effectively began operations on June 26, 2020.



# Past Performance (continued)

# **Annual Compound Returns**

The following table presents the ETF's annual compound total return since inception and for the period ended December 31, 2021, along with a comparable market index. The table is used only to illustrate the effects of the compound growth rate and is not intended to reflect future values of the ETF or future returns on investments in the ETF.

In Canadian Dollars	1 Year	Since Inception
Hamilton U.S. Mid/Small-Cap Financials ETF (Cdn\$ units)	41.19%	48.98%
Russell 2000 Financial Services Index	25.40%	36.78%
S&P 500 Total Return	27.51%	30.68%
In U.S. Dollars	1 Year	Since Inception
Hamilton U.S. Mid/Small-Cap Financials ETF (US\$ units)	42.07%	56.80%
Russell 2000 Financial Services Index	26.78%	43.94%
S&P 500 Total Return	28.71%	37.51%

The ETF effectively began operations on June 26, 2020.



# **Summary of Investment Portfolio**As at December 31, 2021

Asset Mix	N	let Asset Value	% of ETF's Net Asset Value
U.S. Equities	\$	52,345,586	91.53%
Global Equities		4,878,640	8.53%
Cash and Cash Equivalents		163,154	0.29%
Other Assets less Liabilities		(200,173)	-0.35%
	\$	57,187,207	100.00%

Sector Mix	N	let Asset Value	% of ETF's Net Asset Value
Financials	\$	57,224,226	100.06%
Cash and Cash Equivalents		163,154	0.29%
Other Assets less Liabilities		(200,173)	-0.35%
	\$	57,187,207	100.00%



# **Summary of Investment Portfolio** (continued)

As at December 31, 2021

Top 25 Holdings	% of ETF's Net Asset Value
Arch Capital Group Ltd.	3.30%
Western Alliance Bancorp	3.02%
Raymond James Financial Inc.	3.02%
Nasdaq Inc.	2.99%
Pinnacle Financial Partners Inc.	2.92%
LPL Financial Holdings Inc.	2.85%
Signature Bank	2.69%
First Horizon National Corp.	2.65%
Carlyle Group Inc. (The)	2.64%
Voya Financial Inc.	2.58%
Cadence Bank	2.53%
Ally Financial Inc.	2.53%
Ares Management Corp.	2.51%
Veritex Holdings Inc.	2.36%
Focus Financial Partners Inc.	2.24%
Arthur J. Gallagher & Co.	2.22%
First Republic Bank	2.21%
First American Financial Corp.	2.03%
Synovus Financial Corp.	1.98%
Cboe Global Markets Inc.	1.94%
Zions Bancorporation NA	1.94%
Live Oak Bancshares Inc.	1.92%
WSFS Financial Corp.	1.89%
MGIC Investment Corp.	1.85%
Prosperity Bancshares Inc.	1.85%

The summary of investment portfolio may change due to the ongoing portfolio transactions of the ETF. The most recent financial statements are available at no cost by calling (416) 941-9888, by writing to us at 55 York Street, Suite 1202, Toronto, Ontario, M5J 1R7, by visiting our website at www.hamiltonetfs.com or through SEDAR at www.sedar.com.



# MANAGER'S RESPONSIBILITY FOR FINANCIAL REPORTING

The accompanying audited annual financial statements of Hamilton U.S. Mid/Small-Cap Financials ETF (the "ETF") are the responsibility of the manager and trustee to the ETF, Hamilton Capital Partners Inc. (the "Manager"). They have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board using information available and include certain amounts that are based on the Manager's best estimates and judgements.

The Manager has developed and maintains a system of internal controls to provide reasonable assurance that all assets are safeguarded and to produce relevant, reliable and timely financial information, including the accompanying financial statements.

These financial statements have been approved by the Board of Directors of the Manager and have been audited by KPMG LLP, Chartered Professional Accountants, Licensed Public Accountants, on behalf of unitholders. The independent auditors' report outlines the scope of their audit and their opinion on the financial statements.

Robert Wessel

Director

Hamilton Capital Partners Inc.

Jennifer Mersereau

Director

Hamilton Capital Partners Inc.



#### INDEPENDENT AUDITORS' REPORT

#### To the Unitholders of Hamilton U.S. Mid/Small-Cap Financials ETF (the "ETF")

#### **Opinion**

We have audited the financial statements of the ETF, which comprise the statements of financial position as at December 31, 2021 and 2020, the statements of comprehensive income, changes in financial position and cash flows for the year ended December 31, 2021 and for the period from inception on May 11, 2020 to December 31, 2020, and notes to the financial statements, including a summary of significant accounting policies (hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the ETF as at December 31, 2021 and 2020, and its financial performance and its cash flows for the year ended December 31, 2021 and for the period from inception on May 11, 2020 to December 31, 2020, in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the ETF in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. Other information comprises:

• the information included in the Management Report of Fund Performance filed with the relevant Canadian Securities Commissions.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit and remain alert for indications that the other information appears to be materially misstated.

We obtained the information included in the Management Report of Fund Performance filed with the relevant Canadian Securities Commissions as at the date of this auditors' report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in the auditors' report.

We have nothing to report in this regard.



# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the ETF's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the ETF or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the ETF's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
  - The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the ETF's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ETF's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained



up to the date of our auditors' report. However, future events or conditions may cause the ETF to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing
  of the audit and significant audit findings, including any significant deficiencies in internal control that we identify
  during our audit.
- Provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Chartered Professional Accountants, Licensed Public Accountants

The engagement partner on the audit resulting in this auditors' report is Ziad Said.

Toronto, Canada

LPMG LLP

March 15, 2022



# **Statements of Financial Position**

As at December 31, 2021 and 2020

	2021	2020
Assets		
Cash and cash equivalents	\$ 163,154	\$ 73,197
Investments	57,224,226	34,825,583
Amounts receivable relating to accrued income	45,348	40,241
Total assets	57,432,728	34,939,021
Liabilities		
Accrued management fees	40,327	24,102
Accrued operating expenses	3,465	2,043
Distribution payable	201,729	118,441
Total liabilities	245,521	144,586
Total net assets (note 2)	\$ 57,187,207	\$ 34,794,435
Number of redeemable units outstanding (note 8)	2,017,290	1,692,018
Total net assets per unit (Cdn\$ units) (note 1)	\$ 28.35	\$ 20.56
Total net assets per unit (US\$ units) (note 1)	\$ 22.41	\$ 16.15

(See accompanying notes to financial statements)

Approved on behalf of the Board of Directors of the Manager:

Robert Wessel Director Jennifer Mersereau Director

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# **Statements of Comprehensive Income** For the Year Ended December 31, 2021 and

For the Period from Inception on May 11, 2020 to December 31, 2020

\$ 1,046,963 816 2,383,431 (11,787)	\$	439,574 119 1,216,464
\$ 816 2,383,431 (11,787)	\$	119
2,383,431 (11,787)		
(11,787)		1,216,464
, , ,		
12 742 012		(40,942)
12,/42,913		6,784,335
(1,404)		(830)
16,160,932		8,398,720
419,283		135,464
13,410		3,051
5,945		942
56,527		27,779
6,497		_
20,352		9,306
23,567		4,529
18,013		14,728
134,838		61,291
698,432		257,090
(90,267)		(36,076)
608,165		221,014
\$ 15,552,767	\$	8,177,706
\$ 7.99	\$	4.65
	16,160,932  419,283 13,410 5,945 56,527 6,497 20,352 23,567 18,013 134,838 698,432  (90,267) 608,165 \$ 15,552,767	(1,404) 16,160,932  419,283 13,410 5,945 56,527 6,497 20,352 23,567 18,013 134,838 698,432  (90,267) 608,165 \$ 15,552,767 \$



# **Statements of Changes in Financial Position** For the Year Ended December 31, 2021 and

For the Period from Inception on May 11, 2020 to December 31, 2020

	2021	2020
Total net assets at the beginning of the year/period	\$ 34,794,435 \$	_
Increase in net assets	15,552,767	8,177,706
Redeemable unit transactions		
Proceeds from the issuance of securities of the investment fund	15,128,433	32,091,445
Aggregate amounts paid on redemption of securities of the investment fund	(7,035,688)	(5,235,085)
Securities issued on reinvestment of distributions	6,885	749
Distributions:		
From net investment income	(481,117)	(163,992)
From net realized capital gains	(258,372)	-
Return of capital	(520,136)	(76,388)
Total net assets at the end of the year/period	\$ 57,187,207 \$	34,794,435



# **Statements of Cash Flows**

For the Year Ended December 31, 2021 and For the Period from Inception on May 11, 2020 to December 31, 2020

	2021	2020
Cash flows from operating activities:		
Increase in net assets for the year/period	\$ 15,552,767 \$	8,177,706
Adjustments for:		
Net realized gain on sale of investments and derivatives	(2,383,431)	(1,216,464)
Net realized gain (loss) on currency forward contracts	(813,693)	191,720
Net change in unrealized appreciation of investments and derivatives	(12,742,913)	(6,784,335)
Net change in unrealized depreciation of foreign exchange	996	614
Purchase of investments	(18,671,607)	(6,602,624)
Proceeds from the sale of investments	12,755,110	6,411,530
Amounts receivable relating to accrued income	(5,107)	(40,241)
Accrued expenses	17,647	26,145
Net cash from (used in) operating activities	(6,290,231)	164,051
Cash flows from financing activities:		
Amount received from the issuance of units	14,586,324	85,136
Amount paid on redemptions of units	(7,035,688)	(54,186)
Distributions paid to unitholders	(1,169,452)	(121,190)
Net cash from (used in) financing activities	6,381,184	(90,240)
Net increase in cash and cash equivalents during the year/period	90,953	73,811
Effect of exchange rate fluctuations on cash and cash equivalents	(996)	(614)
Cash and cash equivalents at beginning of year/period	73,197	_
Cash and cash equivalents at end of year/period	\$ 163,154 \$	73,197
Dividends received, net of withholding taxes	\$ 907,018 \$	338,042



# **Schedule of Investments**

As at December 31, 2021

Security	Shares	Average Cost	Fair Value
U.S. EQUITIES (91.53%)			 _
Financials (91.53%)			
Ally Financial Inc.	23,980	\$ 743,197	\$ 1,444,178
Ameriprise Financial Inc.	2,666	575,076	1,017,305
Ameris Bancorp	12,524	381,287	787,042
Ares Management Corp., Class 'A'	13,940	866,159	1,433,067
Arthur J. Gallagher & Co.	5,913	809,884	1,269,072
Atlantic Capital Bancshares Inc.	13,700	449,720	498,579
BankUnited Inc.	16,214	794,092	867,774
Brown & Brown Inc.	8,490	531,893	754,767
Cadence Bank	38,376	1,101,414	1,446,118
Camden Property Trust	4,534	552,138	1,024,780
Carlyle Group Inc. (The)	21,720	948,120	1,508,362
Cboe Global Markets Inc.	6,730	851,955	1,110,110
East West Bancorp Inc.	9,638	562,364	959,234
Enterprise Financial Services Corp.	10,176	391,366	606,149
Evercore Inc., Class 'A'	4,549	660,159	781,716
First American Financial Corp.	11,749	781,314	1,162,646
First Horizon National Corp.	73,461	1,041,243	1,517,457
First Republic Bank	4,830	899,125	1,261,716
Focus Financial Partners Inc., Class 'A'	16,923	1,025,117	1,278,411
Hancock Whitney Corp.	14,217	671,502	899,549
Hanover Insurance Group Inc.	5,680	828,241	941,655
Hartford Financial Services Group Inc. (The)	9,691	671,707	846,336
Home Bancshares Inc.	26,253	565,292	808,633
HomeTrust Bancshares Inc.	5,300	181,874	207,697
Houlihan Lokey Inc.	6,700	493,253	877,349
Independent Bank Group Inc.	8,710	827,919	794,928
Live Oak Bancshares Inc.	9,950	679,980	1,098,654
LPL Financial Holdings Inc.	8,060	978,697	1,632,197
MGIC Investment Corp.	58,094	783,774	1,059,668
Moelis & Co., Class 'A'	11,500	479,928	909,328
Nasdaq Inc.	6,446	1,064,363	1,712,394
Pacific Premier Bancorp Inc.	13,584	606,357	687,839
Pinnacle Financial Partners Inc.	13,841	952,917	1,672,031
Prosperity Bancshares Inc.	11,539	912,500	1,055,310
Raymond James Financial Inc.	13,585	889,710	1,725,308
Sandy Spring Bancorp Inc.	6,287	257,755	382,368
Seacoast Banking Corp. of Florida	13,540	385,531	606,140
Signature Bank	3,760	590,016	1,538,492
South State Corp.	5,751	357,991	582,778



# Schedule of Investments (continued)

As at December 31, 2021

Security	Shares	Average Cost		Fair Value
SVB Financial Group	1,173	381,057		1,006,363
Synovus Financial Corp.	18,720	652,972		1,133,555
Triumph Bancorp Inc.	6,909	574,263		1,040,704
Umpqua Holdings Corp.	36,896	561,609		897,962
Veritex Holdings Inc.	26,871	840,276		1,352,141
Virtu Financial Inc.	20,726	658,475		755,846
Voya Financial Inc.	17,610	1,211,532		1,477,106
Western Alliance Bancorp	12,698	742,323		1,729,110
WSFS Financial Corp.	17,006	757,873		1,078,168
Zions Bancorporation NA	13,862	714,046		1,107,494
		34,239,356		52,345,586
TOTAL U.S. EQUITIES		34,239,356		52,345,586
GLOBAL EQUITIES (8.53%)				
Bermuda (8.53%)				
Arch Capital Group Ltd.	33,560	1,452,523		1,886,979
Athene Holding Ltd.	9,828	432,012		1,035,953
Essent Group Ltd.	15,892	811,774		915,271
Lazard Ltd., Class 'A'	18,852	783,707		1,040,437
		3,480,016		4,878,640
TOTAL GLOBAL EQUITIES		3,480,016		4,878,640
Transaction Costs		(22,394)		
TOTAL INVESTMENT PORTFOLIO (100.06%)		\$ 37,696,978	\$	57,224,226
Cash and cash equivalents (0.29%)				163,154
Other assets less liabilities (-0.35%)				(200,173)
TOTAL NET ASSETS (100.00%)			\$	57,187,207
			•	- , , -



# **Notes to Financial Statements**

For the Year Ended December 31, 2021 and For the Period from Inception on May 11, 2020 to December 31, 2020

#### 1. REPORTING ENTITY

Hamilton U.S. Mid/Small-Cap Financials ETF ("HUM" or the "ETF") is an investment trust established under the laws of the Province of Ontario by Declaration of Trust on May 11, 2020. The ETF effectively began operations on June 26, 2020. The address of the ETF's registered office is: c/o Hamilton Capital Partners Inc., 55 York Street, Suite 1202, Toronto, Ontario, M5J 1R7.

The ETF is off¬ered for sale on a continuous basis by its prospectus in class E units ("Class E") which trade on the Toronto Stock Exchange ("TSX") in Canadian dollars ("Cdn\$ units") and in U.S. dollars ("U\$ units") under the symbols HUM and HUM.U, respectively. US\$ units are not a separate class of units of the ETF, but rather, represent the U.S. dollar value of the Cdn\$ Class E units at the current day's Canada/U.S. exchange rate. An investor may buy or sell units of the ETF on the TSX only through a registered broker or dealer in the province or territory where the investor resides. Investors are able to trade units of the ETF in the same way as other securities traded on the TSX, including by using market orders and limit orders and may incur customary brokerage commissions when buying or selling units.

The investment objective of HUM is to seek long-term returns from an actively managed equity portfolio of, primarily, United States-based mid and small-cap financial services companies

Hamilton Capital Partners Inc. ("Hamilton ETFs" or the "Manager") is the manager, trustee and portfolio adviser of the ETF. The Manager is responsible for implementing the ETF's investment strategies.

#### 2. BASIS OF PREPARATION

#### (i) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. Any mention of total net assets, net assets, net asset value or increase (decrease) in net assets is referring to net assets or increase (decrease) in net assets attributable to holders of redeemable units as reported under IFRS.

These financial statements were authorized for issue on March 15, 2022, by the Board of Directors of the Manager.

# (ii) Basis of measurement

The financial statements have been prepared on the historical cost basis except for financial instruments at fair value though profit or loss, which are measured at fair value.

#### (iii) Functional and presentation currency

The financial statements are presented in Canadian dollars, which is the ETF's functional currency.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.



For the Year Ended December 31, 2021 and
For the Period from Inception on May 11, 2020 to December 31, 2020

# (a) Financial instruments

# (i) Recognition, initial measurement and classification

The ETF is subject to IFRS 9, Financial Instruments ("IFRS 9") for the classification and measurement requirements for financial instruments, including impairment on financial assets and hedge accounting.

This standard requires assets to be classified based on the ETF's business model for managing the financial assets and contractual cash flow characteristics of the financial assets. The standard includes three principal classification categories for financial assets: measured at amortized cost, fair value through other comprehensive income, and fair value through profit and loss ("FVTPL"). IFRS 9 requires classification of debt instruments, if any, based solely on payments of principal and interest and business model tests.

The ETF's financial assets and financial liabilities are managed and its performance is evaluated on a fair value basis. The contractual cash flows of the ETF's debt securities, if any, consist solely of principal and interest, however, these securities are neither held in held-to-collect, or held-to-collect-and-sell business models in IFRS 9.

Financial assets and financial liabilities at FVTPL are initially recognized on the trade date, at fair value (see below), with transaction costs recognized in the statements of comprehensive income. Other financial assets and financial liabilities are recognized on the date on which they are originated at fair value.

The ETF classifies financial assets and financial liabilities into the following categories:

- Financial assets mandatorily classified at fair value through profit or loss: debt securities, equity investments and derivative financial instruments
- Financial assets at amortized cost: all other financial assets
- Financial liabilities classified at fair value through profit or loss: derivative financial instruments and securities sold short, if any
- Financial liabilities at amortized cost: all other financial liabilities

# (ii) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the ETF has access at that date. The fair value of a liability reflects its non-performance risk.

Investments are valued at fair value as of the close of business on each day upon which a session of the TSX is held ("Valuation Date") and based on external pricing sources to the extent possible. Investments held that are traded in an active market through recognized public stock exchanges, over-the-counter markets, or through recognized investment dealers, are valued at their closing sale price. However, such prices may be adjusted if a more accurate value can be obtained from recent trading activity or by incorporating other relevant information that may not have been reflected in pricing obtained from external sources. Short-term investments, including notes and money market instruments, are valued at amortized cost which approximates fair value.

Investments held that are not traded in an active market, including some derivative financial instruments, are valued using observable market inputs where possible, on such basis and in such manner as established by the Manager.



For the Year Ended December 31, 2021 and
For the Period from Inception on May 11, 2020 to December 31, 2020

Derivative financial instruments are recorded in the statements of financial position according to the gain or loss that would be realized if the contracts were closed out on the Valuation Date. Margin deposits, if any, are included in the schedule of investments as margin deposits. See also, the summary of fair value measurements in note 6.

Fair value policies used for financial reporting purposes are the same as those used to measure the net asset value ("NAV") for transactions with unitholders.

The fair value of other financial assets and liabilities approximates their carrying values due to the short-term nature of these instruments.

# (iii) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statements of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis for gains and losses from financial instruments at fair value through profit or loss and foreign exchange gains and losses.

## (iv) Specific instruments

# Cash and cash equivalents

Cash and cash equivalents consist of cash on deposit and short-term, interest bearing notes with a term to maturity of less than three months from the date of purchase.

# Forward foreign exchange contracts

Forward foreign exchange contracts, if any, are valued at the current market value thereof on the Valuation Date. The value of these forward contracts is the gain or loss that would be realized if, on the Valuation Date, the positions were to be closed out and recorded as derivative assets and/or liabilities in the statements of financial position and as a net change in unrealized appreciation (depreciation) of investments and derivatives in the statements of comprehensive income. When the forward contracts are closed out or mature, realized gains or losses on forward contracts are recognized and are included in the statements of comprehensive income in net realized gain (loss) on sale of investments and derivatives. The Canadian dollar value of forward foreign exchange contracts is determined using forward currency exchange rates supplied by an independent service provider.

#### Redeemable units

The redeemable units are measured at the present value of the redemption amounts and are considered a residual amount of the net assets attributable to holders of redeemable units. They are classified as financial liabilities as a result of the ETF's requirement to distribute net income and capital gains to unitholders.



For the Year Ended December 31, 2021 and
For the Period from Inception on May 11, 2020 to December 31, 2020

## (b) Investment income

Investment transactions are accounted for as of the trade date. Realized gains and losses from investment transactions are calculated on a weighted average cost basis. The difference between fair value and average cost, as recorded in the financial statements, is included in the statements of comprehensive income as part of the net change in unrealized appreciation (depreciation) of investments and derivatives. Interest income for distribution purposes from investments in bonds and short-term investments, if any, represents the coupon interest received by the ETF accounted for on an accrual basis. Dividend income is recognized on the ex-dividend date. Distribution income from investments in other funds or ETFs is recognized when earned.

Income from derivatives is shown in the statements of comprehensive income as net realized gain (loss) on sale of investments and derivatives; net change in unrealized appreciation (depreciation) of investments and derivatives; and, interest income for distribution purposes, in accordance with its nature.

Income from securities lending, if any, is included in "Securities lending income" on the statements of comprehensive income and is recognized when earned. Any securities on loan continue to be displayed in the schedule of investments and the market value of the securities loaned and collateral held is determined daily (see note 7).

If the ETF incurs withholding taxes imposed by certain countries on investment income and capital gains, such income and gains are recorded on a gross basis and the related withholding taxes are shown as a separate expense in the statements of comprehensive income.

# (c) Foreign currency

Transactions in foreign currencies are translated into the ETF's reporting currency using the exchange rate prevailing on the trade date. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated at the year-end exchange rate. Foreign exchange gains and losses are presented as "Net realized gain (loss) on foreign exchange", except for those arising from financial instruments at fair value through profit or loss, which are recognized as a component within "Net realized gain (loss) on sale of investments and derivatives" and "Net change in unrealized appreciation (depreciation) of investments and derivatives" in the statements of comprehensive income.

#### (d) Cost basis

The cost of portfolio investments is determined on an average cost basis.

# (e) Increase (decrease) in net assets attributable to holders of redeemable units per unit

The increase (decrease) in net assets per unit in the statements of comprehensive income represents the change in net assets attributable to holders of redeemable units from operations divided by the weighted average number of units of the ETF outstanding during the reporting year. For management fees please refer to note 9.

# (f) Unitholder transactions

The value at which units are issued or redeemed is determined by dividing the net asset value of the class by the total number of units outstanding of that class on the Valuation Date. Amounts received on the issuance of units and amounts paid on the redemption of units are included in the statements of changes in financial position.



For the Year Ended December 31, 2021 and
For the Period from Inception on May 11, 2020 to December 31, 2020

# (g) Amounts receivable (payable) relating to portfolio assets sold (purchased)

In accordance with the ETF's policy of trade date accounting for sale and purchase transactions, sales/purchase transactions awaiting settlement, if any, represent amounts receivable/payable for securities sold/purchased, but not yet settled as at the reporting date.

# (h) Net assets attributable to holders of redeemable units per unit

Net assets attributable to holders of redeemable units per unit is calculated by dividing the ETF's net assets attributable to holders of redeemable units by the number of units of the ETF outstanding on the Valuation Date.

### (i) Transaction costs

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of an investment, which include fees and commissions paid to agents, advisors, brokers and dealers, levies by regulatory agencies and securities exchanges, and any applicable transfer taxes and duties. Transaction costs are expensed and are included in "Transaction costs" in the statements of comprehensive income.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In preparing these financial statements, the Manager has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

The COVID-19 virus is an ongoing but fading risk to the global recovery and as such it continues to have an impact and is a risk in the markets in which the ETF operates. COVID variants are still causing economic uncertainty and may impact estimates and/or judgements the Manager makes for the purposes of preparing the ETF's financial statements related to matters that are inherently uncertain. However, the Manager maintains detailed policies and internal controls that are intended to ensure that these estimates and judgements are well controlled, and that they are consistently applied from period to period. It is the Manager's opinion that any estimates and/or judgements used in the preparation of these financial statements are appropriate as at December 31, 2021 and 2020 and for the year ended December 31, 2021 and for the period ended December 31, 2020.

The ETF may hold financial instruments that are not quoted in active markets, including derivatives. The determination of the fair value of these instruments is the area with the most significant accounting judgements and estimates that the ETF has made in preparing the financial statements. See note 6 for more information on the fair value measurement of the ETF's financial instruments.

#### 5. FINANCIAL INSTRUMENTS RISK

In the normal course of business, the ETF's investment activities expose it to a variety of financial risks. The Manager seeks to minimize potential adverse effects of these risks for the ETF's performance by employing professional, experienced portfolio advisors, by daily monitoring of the ETF's positions and market events, and periodically may use derivatives to hedge certain risk exposures. To assist in managing risks, the Manager maintains a governance structure that oversees the ETF's investment activities and monitors compliance with the ETF's stated investment strategies, internal guidelines and securities regulations.



For the Year Ended December 31, 2021 and
For the Period from Inception on May 11, 2020 to December 31, 2020

Please refer to the most recent prospectus for a complete discussion of the risks attributed to an investment in the units of the ETF. Significant financial instrument risks that are relevant to the ETF, and analysis thereof, are presented below.

### (a) Market risk

Market risk is the risk that changes in market prices, such as interest rates, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's/issuer's credit standing) will affect the ETF's income or the fair value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

# (i) Currency risk

Currency risk is the risk that financial instruments which are denominated in currencies other than the ETF's reporting currency, the Canadian dollar, will fluctuate due to changes in exchange rates and adversely impact the ETF's income, cash flows or fair values of its investment holdings. The ETF may reduce its foreign currency exposure through the use of derivative arrangements such as foreign exchange forward contracts or futures contracts. The following table indicates the foreign currencies to which the ETF had significant exposure as at December 31, 2021 and 2020, in Canadian dollar terms and the potential impact on the ETF's net assets (including the underlying principal amount of future or forward currency contracts, if any), as a result of a 1% change in these currencies relative to the Canadian dollar:

December 31, 2021	Financial Instruments	Currency Forward and/ or Futures Contracts	Total	Impact on Net Asset Value
Currency	(\$000's)	(\$000's)	(\$000's)	(\$000's)
U.S. Dollar	57,400	_	57,400	574
Total	57,400	-	57,400	574
As % of Net Asset Value	100.4%	_	100.4%	1.0%

December 31, 2020	Financial Instruments	Currency Forward and/ or Futures Contracts	Total	Impact on Net Asset Value
Currency	(\$000's)	(\$000's)	(\$000's)	(\$000's)
U.S. Dollar	34,938	_	34,938	349
Total	34,938	_	34,938	349
As % of Net Asset Value	100.4%	-	100.4%	1.0%

# (ii) Interest rate risk

The ETF may be exposed to the risk that the fair value of future cash flows of its financial instruments will fluctuate as a result of changes in market interest rates. In general, the value of interest-bearing financial instruments will rise if interest rates fall, and conversely, will generally fall if interest rates rise. There is minimal sensitivity to interest rate fluctuation on cash and cash equivalents invested at short-term market rates since those securities are usually held to maturity and are short term in nature.



For the Year Ended December 31, 2021 and
For the Period from Inception on May 11, 2020 to December 31, 2020

As at December 31, 2021 and 2020, the ETF did not hold any long-term debt instruments and did not have any exposure to interest rate risk.

# (iii) Other market risk

Other market risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether caused by factors specific to an individual investment, its issuer, or all factors affecting all instruments traded in a market or market segment. The Manager has implemented internal risk management controls on the ETF which are intended to limit the loss on its trading activities.

The table below shows the estimated impact on the ETF of a 1% increase or decrease in a broad-based market index, based on historical correlation, with all other factors remaining constant, as at the dates shown. In practice, actual results may differ from this sensitivity analysis and the difference could be material. The historical correlation may not be representative of future correlation.

Comparative Index	December 31, 2021	December 31, 2020
S&P 500®	\$539,363	\$328,238

# (b) Credit risk

Credit risk on financial instruments is the risk of a financial loss occurring as a result of the default of a counterparty on its obligation to the ETF. It arises principally from debt securities held, and also from derivative financial assets, cash and cash equivalents, and other receivables. The ETF's maximum credit risk exposure as at the reporting date is represented by the respective carrying amounts of the financial assets in the statements of financial position. The ETF's credit risk policy is to minimize its exposure to counterparties with perceived higher risk of default by dealing only with counterparties that meet the credit standards set out in the ETF's prospectus and, when necessary, receiving acceptable collateral.

As at December 31, 2021 and 2020, due to the nature of its portfolio investments, the ETF did not have any material credit risk exposure.

# (c) Liquidity risk

Liquidity risk is the risk that the ETF will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The ETF's policy and the Manager's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stress conditions, including estimated redemptions of shares, without incurring unacceptable losses or risking damage to the ETF's reputation. Generally, liabilities of the ETF are due within 90 days. Liquidity risk is managed by investing the majority of the ETF's assets in investments that are traded in an active market and can be readily disposed. The ETF aims to retain sufficient cash and cash equivalent positions to maintain liquidity; therefore, the liquidity risk for the ETF is considered minimal.



For the Year Ended December 31, 2021 and
For the Period from Inception on May 11, 2020 to December 31, 2020

## 6. FAIR VALUE MEASUREMENT

Below is a classification of fair value measurements of the ETF's investments based on a three level fair value hierarchy and a reconciliation of transactions and transfers within that hierarchy. The hierarchy of fair valuation inputs is summarized as follows:

- Level 1: securities that are valued based on quoted prices in active markets.
- Level 2: securities that are valued based on inputs other than quoted prices that are observable, either directly as prices, or indirectly as derived from prices.
- Level 3: securities that are valued with significant unobservable market data.

Changes in valuation methods may result in transfers into or out of an investment's assigned level. The following is a summary of the inputs used as at December 31, 2021 and 2020, in valuing the ETF's investments and derivatives carried at fair values:

	December 31, 2021			December 31, 2020		
	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)
Financial Assets						
Equities	57,224,226	_	_	34,825,583	_	_
Total Financial Assets	57,224,226	_	_	34,825,583	_	-
Total Financial Liabilities	_	_	_	_	_	_
Net Financial Assets						
and Liabilities	57,224,226	_	_	34,825,583	_	_

There were no significant transfers made between Levels 1 and 2 as a result of changes in the availability of quoted market prices or observable market inputs during the year and period shown. In addition, there were no investments or transactions classified in Level 3 for the year ended December 31, 2021, and for the period ended December 31, 2020.

# 7. SECURITIES LENDING

In order to generate additional returns, the ETF is authorized to enter into securities lending agreements with borrowers deemed acceptable in accordance with National Instrument 81-102 – *Investment Funds* ("NI 81-102"). Under a securities lending agreement, the borrower must pay the ETF a negotiated securities lending fee, provide compensation to the ETF equal to any distributions received by the borrower on the securities borrowed, and the ETF must receive an acceptable form of collateral in excess of the value of the securities loaned. Although such collateral is marked to market, the ETF may be exposed to the risk of loss should a borrower default on its obligations to return the borrowed securities and the collateral is insufficient to reconstitute the portfolio of loaned securities. Revenue, if any, earned on securities lending transactions during the period is disclosed in the ETF's statements of comprehensive income.



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The aggregate closing market value of securities loaned and collateral received as at December 31, 2021 and 2020, was as follows:

As at	Securities Loaned	Collateral Received
December 31, 2021	\$1,119,605	\$1,175,814
December 31, 2020	\$1,188,457	\$1,248,203

Collateral may comprise, but is not limited to, cash and obligations of or guaranteed by the Government of Canada or a province thereof; by the United States government or its agencies; by some sovereign states; by permitted supranational agencies; and short-term debt of Canadian financial institutions, if, in each case, the evidence of indebtedness has a designated rating as defined by NI 81-102.

The table below presents a reconciliation of the securities lending income as presented in the statements of comprehensive income for year ended December 31, 2021 and for the period ended December 31, 2020. It shows the gross amount of securities lending revenues generated from the securities lending transactions of the ETF, less any taxes withheld and amounts earned by parties entitled to receive payments out of the gross amount as part of any securities lending agreements.

For the year/period ended	December 31, 2021	% of Gross Income	December 31, 2020	% of Gross Income
Gross securities lending income	\$1,294		\$197	
Withholding taxes	(39)	3.01%	(14)	7.11%
Lending Agents' fees:				
Canadian Imperial Bank of Commerce	(439)	33.93%	(64)	32.49%
Net securities lending income paid to the ETF	\$816	63.06%	\$119	60.40%

#### 8. REDEEMABLE UNITS

The ETF is authorized to issue an unlimited number of redeemable, transferable Class E units each of which represents an equal, undivided interest in the net assets of the ETF. Each unit entitles the owner to one vote at meetings of unitholders. Each unit is entitled to participate equally with all other units with respect to all payments made to unitholders, other than management fee distributions, whether by way of income or capital distributions and, on liquidation, to participate equally in the net assets of the ETF remaining after satisfaction of any outstanding liabilities that are attributable to units of the ETF. All units will be fully paid and non-assessable, with no liability for future assessments, when issued and will not be transferable except by operation of law.

The redeemable units issued by the ETF provide an investor with the right to require redemption for cash at a value proportionate to the investor's share in the ETF's net assets at each redemption date and are classified as liabilities as a result of the ETF's requirement to distribute net income and capital gains to unitholders. The ETF's objectives in managing the redeemable units are to meet the ETF's investment objective, and to manage liquidity risk arising from redemptions. The ETF's management of liquidity risk arising from redeemable units is discussed in note 5.

On any Valuation Date, unitholders of the ETF may (i) redeem units of the ETF for cash at a redemption price per unit equal to 95% of the closing price for units of the ETF on the TSX on the effective day of the redemption, where the units being redeemed are not equal to a prescribed number of units ("PNU") or a multiple PNU; or (ii) redeem, less any



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applicable redemption charge as determined by the Manager in its sole discretion from time to time, a PNU or a multiple PNU of the ETF for cash equal to the net asset value of that number of units.

Units of the ETF are issued or redeemed on a daily basis at the net asset value per security that is determined as at 4:00 p.m. (Eastern Time) each Valuation Date. Purchase and redemption orders are subject to a 2:00 p.m. (Eastern Time) cutoff time on the Valuation Date.

The ETF is required to distribute all of its income (including net realized capital gains) that it has earned in the year to such an extent that the ETF will not be liable for ordinary income tax thereon. Income earned by the ETF is distributed to unitholders at least once per year, if necessary, and any such amount distributed by the ETF will be paid as a "reinvested distribution". Reinvested distributions on units of the ETF will be reinvested automatically in additional units of the ETF at a price equal to the net asset value per unit of the ETF on such day and the units of the ETF will be immediately consolidated such that the number of outstanding units of the ETF held by each unitholder on such day following the distribution will equal the number of units of the ETF held by the unitholder prior to the distribution. Reinvested distributions are reported as taxable distributions and used to increase each unitholder's adjusted cost base for the ETF. Distributions paid to holders of redeemable units, if any, are recognized in the statements of changes in financial position.

Please consult the ETF's most recent prospectus for a full description of the subscription and redemption features of the ETF's units.

For the year ended December 31, 2021, and for the period ended December 31, 2020, the number of units issued by subscription, the number of units redeemed, the total and average number of units outstanding was as follows:

Year/Period	Beginning Units Outstanding	Units Issued	Units Redeemed	Ending Units Outstanding	Average Units Outstanding
2021	1,692,018	600,272	(275,000)	2,017,290	1,947,630
2020	-	1,992,019	(300,001)	1,692,018	1,757,018

## 9. EXPENSES AND OTHER RELATED PARTY TRANSACTIONS

# **Management fees**

The Manager provides, or oversees the provision of, administrative services required by the ETF including, but not limited to: negotiating contracts with certain third-party service providers, such as portfolio managers, custodians, registrars, transfer agents, auditors and printers; authorizing the payment of operating expenses incurred on behalf of the ETF; arranging for the maintenance of accounting records for the ETF; preparing reports to unitholders and to the applicable securities regulatory authorities; calculating the amount and determining the frequency of distributions by the ETF; preparing financial statements, income tax returns and financial and accounting information as required by the ETF; ensuring that unitholders are provided with financial statements and other reports as are required from time to time by applicable law; ensuring that the ETF complies with all other regulatory requirements, including the continuous disclosure obligations of the ETF under applicable securities laws; administering purchases, redemptions and other transactions in units of the ETF; and dealing and communicating with unitholders of the ETF. The Manager provides office facilities and personnel to carry out these services, if not otherwise furnished by any other service provider to the ETF. The Manager also monitors the investment strategies of the ETF to ensure that the ETF complies with its investment objectives, investment strategies and investment restrictions and practices.



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In consideration for the provision of these services, the Manager receives a monthly management fee at the annual rate of 0.75%, plus applicable sales taxes, of the net asset value of the ETF, calculated and accrued daily and payable monthly in arrears.

Any expenses of the ETF that are waived or absorbed by the Manager are paid out of the management fees received by the Manager.

# Other expenses

In addition to the management fees, unless otherwise waived or absorbed by the Manager, the ETF pays all of its operating expenses, including but not limited to: audit fees; trustee and custodial expenses; administration costs; valuation, accounting and record keeping costs; legal expenses; permitted prospectus preparation and filing expenses; costs associated with delivering documents to unitholders; listing and annual stock exchange fees; CDS Clearing and Depository Services Inc. fees; bank related fees and interest charges; extraordinary expenses; unitholder reports and servicing costs; registrar and transfer agent fees; costs associated with the Independent Review Committee; income taxes; sales taxes; brokerage expenses and commissions; and withholding taxes.

The Manager, at its discretion, may waive and/or absorb a portion of the fees and/or expenses otherwise payable by the ETF. The waiving and/or absorption of such fees and/or expenses by the Manager may be terminated at any time, or continued indefinitely, at the discretion of the Manager.

# 10. BROKER COMMISSIONS, SOFT DOLLARS AND RELATED PARTY TRANSACTIONS

Brokerage commissions paid on securities transactions may include amounts paid to related parties of the Manager for brokerage services provided to the ETF.

Research and system usage related services received in return for commissions generated with specific dealers are generally referred to as soft dollars.

Total brokerage commissions paid to dealers in connection with investment portfolio transactions, soft dollar transactions incurred and amounts paid to related parties of the Manager, if any, for the year ended December 31, 2021, and for the period ended December 31, 2020, were as follows:

Year/Period Ended	Brokerage Commissions Paid	Soft Dollar Transactions	Amount Paid to Related Parties
December 31, 2021	\$18,013	\$6,500	\$nil
December 31, 2020	\$14,728	\$5,200	\$nil

In addition to the information contained in the table above, the management fees paid to the Manager described in note 9 are related party transactions, as the Manager is considered to be a related party to the ETF. Fees paid to the Independent Review Committee are also considered to be related party transactions. Both fees are disclosed in the statements of comprehensive income. The management fees payable by the ETF as at December 31, 2021 and 2020, are disclosed in the statements of financial position.

The ETF may invest in other ETFs managed by the Manager or its affiliates, in accordance with the ETF's investment objectives and strategies. Such investments, if any, are disclosed in the schedule of investments.



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#### 11. INCOME TAX

The ETF has qualified as a mutual fund trust under the *Income Tax Act* (Canada) (the "Tax Act") and accordingly, is not taxed on the portion of taxable income that is paid or allocated to unitholders. As well, tax refunds (based on redemptions and realized and unrealized gains during the year) may be available that would make it possible to retain some net capital gains in the ETF without incurring any income taxes.

# 12. TAX LOSSES CARRIED FORWARD

Capital losses for income tax purposes may be carried forward indefinitely and applied against capital gains realized in future years. Non-capital losses carried forwards may be applied against future years' taxable income. Non-capital losses that are realized in the current taxation year may be carried forward for 20 years. As at December 31, 2021 and 2020, the ETF has no net capital or non-capital losses available.

#### 13. OFFSETTING OF FINANCIAL INSTRUMENTS

In the normal course of business, the ETF may enter into various master netting arrangements or other similar agreements that do not meet the criteria for offsetting in the statements of financial position but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy or termination of the contracts. As at December 31, 2021, the ETF did not have any financial instruments eligible for offsetting.

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