

March 27, 2023



# HAMILTON ETFs

## Hamilton U.S. Mid/Small-Cap Financials ETF

**HUM (C\$ units); HUM.U (\$US units) - Class E Units**  
 Manager: Hamilton Capital Partners Inc.

This document contains key information you should know about Hamilton U.S. Mid/Small-Cap Financials ETF. You can find more details about this exchange traded fund (ETF) in its prospectus. Ask your representative for a copy, contact Hamilton Capital Partners Inc. (Hamilton ETFs) at [etf@hamiltonetfs.com](mailto:etf@hamiltonetfs.com) or 416.941.9888, or visit [www.hamiltonetfs.com](http://www.hamiltonetfs.com).

**Before you invest, consider how the ETF would work with your other investments and your tolerance for risk.**

### Quick facts

<b>Date ETF started</b>	June 26, 2020	<b>Fund manager</b>	Hamilton Capital Partners Inc.
<b>Total value on January 31, 2023</b>	\$45,400,269	<b>Portfolio manager</b>	Hamilton Capital Partners Inc.
<b>Management expense ratio (MER)</b>	0.91%	<b>Distributions</b>	Quarterly

### Trading information (12 months ending January 31, 2023)

<b>Ticker Symbol</b>	HUM (C\$ units); HUM.U (\$US units)	<b>Average daily volume</b>	(C\$)	2,119 units
<b>Exchange</b>	Toronto Stock Exchange (TSX)		(US\$)	1,078 units
<b>Currency*</b>	Canadian dollars	<b>Number of days traded</b>	(C\$)	247 of 251 trading days
			(US\$)	88 of 251 trading days

### Pricing information (12 months ending January 31, 2023)

<b>Market price</b>	(C\$)	\$22.32 - \$29.08	<b>Average bid-ask spread</b>	(C\$)	0.180%
	(US\$)	\$17.25 - \$22.98		(US\$)	0.187%
<b>Net asset value (NAV)</b>	(C\$)	\$22.34 - \$29.01			
	(US\$)	\$17.27 - \$22.90			

\* The base currency for the ETF is Canadian dollars. However, units of the ETF may also be purchased and sold in U.S. dollars under the ticker symbol HUM.U.

For more updated Quick Facts, Trading Information and Pricing Information, visit [www.hamiltonetfs.com](http://www.hamiltonetfs.com)

### What does the ETF invest in?

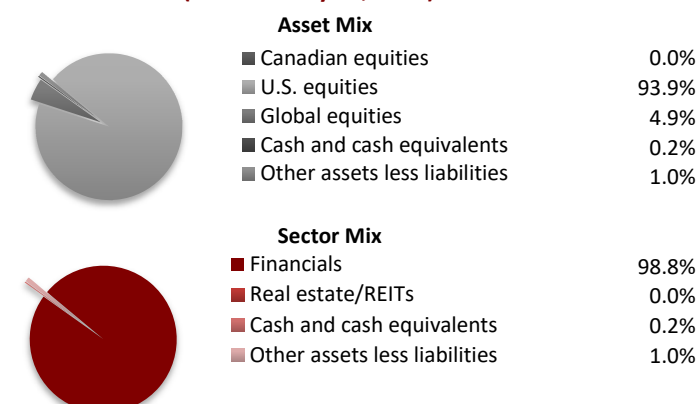
The investment objective of HUM is to seek long-term returns from an actively managed equity portfolio of, primarily, United States-based mid and small-cap financial services companies.

The charts below give you a snapshot of the ETF's investments on January 31, 2023. The ETF's investments will change.

#### Top Holdings (as at January 31, 2023)

Security Name	% of NAV
1. Voya Financial Inc.	3.2%
2. Western Alliance Bancorp	3.2%
3. LPL Financial Holdings Inc.	3.1%
4. Arthur J. Gallagher & Co.	3.1%
5. Raymond James Financial Inc.	3.0%
6. Cadence Bank	3.0%
7. Arch Capital Group Ltd.	3.0%
8. Synovus Financial Corp.	2.9%
9. East West Bancorp Inc.	2.9%
10. Pinnacle Financial Partners Inc.	2.8%
<b>Total percentage of top 10 positions</b>	<b>30.1%</b>
<b>Total number of positions</b>	<b>47</b>

#### Investment Mix (as at January 31, 2023)



## How risky is it?

The value of the ETF can go down as well as up. You could lose money.

One way to gauge risk is to look at how much an ETF's returns change over time. This is called "volatility".

In general, ETFs with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. ETFs with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

### Risk rating

Hamilton Capital Partners Inc. has rated the volatility of this ETF as **Medium to High**.

This rating is based on how much the ETF's returns have changed from year to year. It doesn't tell you how volatile the ETF will be in the future. The rating can change over time. An ETF with a low risk rating can still lose money.



For more information about the risk rating and specific risks that can affect the ETF's returns, see the "Risk Factors" section of the ETF's prospectus.

### No guarantees

ETFs do not have any guarantees. You may not get back the amount of money you invest.

## How has the ETF performed?

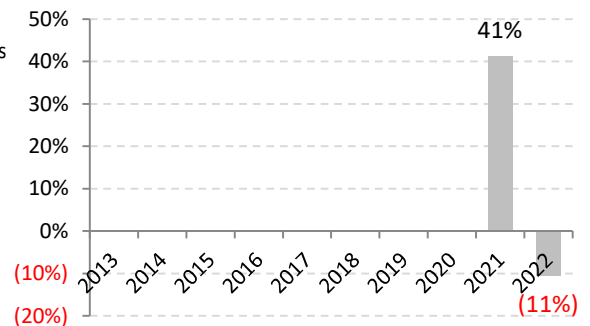
This section tells you how units of the ETF have performed over the past 2 year(s).

Returns, which are calculated using the ETF's net asset value (NAV), are after expenses have been deducted. These expenses reduce the ETF's returns.

### Year-by-year returns

This chart shows how units of the ETF performed in each of the past 2 completed calendar year(s). The ETF dropped in value in 1 of the 2 year(s).

The range of returns and change from year to year can help you assess how risky the ETF has been in the past. It does not tell you how the ETF will perform in the future.



### Best and worst 3-month returns

The table shows the best and worst returns for units of the ETF in a 3-month period over the past 2 full calendar year(s). The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested \$1,000 at the beginning of the period
Best return	23.4%	April 30, 2021	Your investment would have risen to \$1,234
Worst return	(13.6%)	June 30, 2022	Your investment would have dropped to \$864

### Average return

As at January 31, 2023, a person who invested \$1,000 in the ETF over 2 year(s) ago now has \$1,765. This works out to an annual compound return of 24.4%.

## Trading ETFs

ETFs hold a basket of investments, like mutual funds, but trade on exchanges like stocks. Here are a few things to keep in mind when trading ETFs:

### Pricing

ETFs have two sets of prices: market price and net asset value (NAV).

### Market price

- ETFs are bought and sold in exchanges at the market price. The market price can change throughout the trading day. Factors like supply, demand and changes in the value of an ETF's investments can effect the market price.
- You can get price quotes any time during the trading day. Quotes have two parts: **bid** and **ask**.

- ♦ The bid is the highest price a buyer is willing to pay if you want to sell your ETF units. The ask is the lowest price a seller is willing to accept if you want to buy ETF units. The difference between the two is called the "**bid-ask spread**".
- ♦ In general, a smaller bid-ask spread means the ETF is more liquid. That means you are more likely to get the price you expect.

### Net asset value (NAV)

- ♦ Like mutual funds, ETFs have a NAV. It is calculated after the close of each trading day and reflects the value of an ETF's investments at that point in time.
- ♦ NAV is used to calculate financial information for reporting purposes - like the returns shown in this document.

### Orders

There are two main options for placing orders: **market orders** and **limit orders**. A market order lets you buy or sell units at the current market price. A limit order lets you set the price at which you are willing to buy or sell units.

### Timing

In general, market prices of ETFs can be more volatile around the start and end of the trading day. Consider using a limit order or placing a trade at another time during the trading day.

## Who is this ETF for?

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### Investors who:

- ♦ Seek long term returns consisting of capital growth and dividends
- ♦ Want exposure to a diversified portfolio of mid and small-cap financial services companies operating in the United States
- ♦ Are comfortable with medium to high investment risk (i.e., can handle more significant ups and downs of the markets)

## A word about tax

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In general, you'll have to pay income tax on any money you make on an ETF. How much you pay depends on the tax laws where you live and whether or not you hold the ETF in a registered plan, such as a Registered Savings Plan (RSP) or a Tax-Free Savings Account (TFSA).

Keep in mind that if you hold your ETF in a non-registered account, distributions from the ETF are included in your taxable income, whether you get them in cash or have them reinvested.

## How much does it cost?

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This section shows the fees and expenses you could pay to buy, own and sell units of the ETF. Fees and expenses, including any trailing commissions, can vary among ETFs.

Higher commissions can influence representatives to recommend one investment over another. Ask about other ETFs and investments that may be suitable for you at a lower cost.

### 1. Brokerage commissions

You may have to pay a commission every time you buy and sell units of the ETF. Commissions may vary by brokerage firm. Some brokerage firms may offer commission-free ETFs or require a minimum purchase amount.

### 2. ETF expenses

You don't pay these expenses directly. They affect you because they reduce the ETF's returns.

As of December 31, 2022, the ETF's expenses were 0.93% of its value. This equals \$9.30 for every \$1,000 invested.

	Annual rate (as a % of the ETF's value)
<b>Management expense ratio ("MER")</b>	0.91%
This is the total of the ETF's management fee and operating expenses. Hamilton ETFs waived some of the ETF's expenses. If it had not done so, the MER would have been higher.	
<b>Trading expense ratio ("TER")</b>	0.02%
These are the ETF's trading costs.	
<b>ETF Expenses</b>	0.93%

### Trailing Commissions

A trailing commission is an ongoing commission. If an ETF has a trailing commission, it is paid for as long as you own the ETF, in exchange for the services and advice that your representative and their firm provide to you.

This ETF does not have a trailing commission.

### What if I change my mind?

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Under securities law in some provinces and territories, you have the right to cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the prospectus, ETF Facts or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

### For more information

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Contact Hamilton Capital Partners Inc. or your representative for a copy of the ETF's prospectus and other disclosure documents. These documents and the ETF Facts make up the ETF's legal documents.

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